

No Limits San Francisco Conference Agenda

The JW Marriott San Francisco Union Square 515 Mason Street, San Francisco, CA 94102 Metropolitan BC Room

8:00am-9:00am

Registration

9:00am-11:15am

John Christensen, MS, Founder & CEO, chrisad — Corte Madera — Chrisad's approximately 1,500 dentist clients grew by approx. \$420 MILLION in 2023 v 2022! He has cared for California dental clients since 1980. Based on 4+ DECADES of EXTENSIVE & CONTINUAL dental practice & dental patient-consumer research & data...& more in-person visits to practices than anyone in the world...John has DIRECTED MORE EXTRAORDINARY & ENJOYABLE practice growth...while GUIDING MORE DESERVING DDS OUT OF THE CHAIR (when they want!)...while INCREASING THEIR PERSONAL INCOME...than anyone in the world.

11:15am-12:00pm

Sheela Roth, Former Officer Manager at Penrod Dental Care — Rancho Santa Margarita — This outstanding once chrisad "SCRATCH" practice has worked alongside of chrisad for nearly two decades. Regularly & rapidly growing, Sheela will review how they've expanded & maximized their hygiene department...recently adding a number of operatories...starting from \$0 & recently producing \$700,000 a month...now out of 15 chairs.

12:00pm-12:45pm

Lunch

12:45pm-1:30pm

Dr. Mike Chang — **San Leandro** — Over our two decades of working together, this OUTSTANDING clinician & practice manager has grown his one-office EAST BAY location from as low as 19 new patients a month & \$181,000/month production...to recently **193 new patients per month** & a (**projected**) \$1.3 million this month. He will share his thoughts on practice organization, the process of growing & prospering while out of the chair...& much more!

1:30pm-2:15pm

Dr. Nate Schott – 5 Offices – Nashville, TN – This extraordinary practitioner grew his practice to \$20 million per year with 1,000 new patients per month while he was 100% AWAY FROM THE CHAIR...traveling & relaxing. He will explain basic steps as to why you would NEVER NEED to SELL YOUR PRACTICE...& how to enjoyably manage your practice for always-increasing income while away. He has helped guide hundreds of practitioners to higher levels of prosperity...& can help you as well!

2:15pm-3:00pm

Dr. Hibret Benjamin — San Francisco — Located in a tall building...at the north end of San Francisco...Dr. Benjamin's amazing office has absolutely NO VISIBILITY...but just look at what she \mathscr{E} her team have accomplished! While her new patient count was at six per month

& production \$58,000 per month not that long ago...after chrisad she is now producing up to \$387,000 per month with 113 new patients per month. She'll discuss how she blew out the walls of her once three-operatory facility to add operatories...& now is looking for even more room! You can't miss hearing her!

3:00pm-3:30pm

Q & A