



## Account Manager

Chrisad is the world's oldest & largest dental marketing & growth management agency, with clients in 15 nations & all 50 states.

We are offering a fantastic opportunity to join a fast-growing, top-quality, privately owned, established & energetic marketing firm as an Account Manager. Our Account Managers pair with an Outside Account Representative to provide vital strategic recommendations to clients.

Ideal candidates would have a sales background, some experience managing a client base or have served in an internal sales role in one of their previous positions. This role requires strong consulting skills as well as attention to detail/organizational skills. Being highly rewarding, both financially as well as personally, the role of Account Manager is for someone who enjoys a challenge & some competition.

Our Account Managers are an integral part of a successful team that knows how to use sophisticated, scientific & research-based approaches to dental practice growth. If you're enthusiastic & customer service-oriented & looking for rapid growth & financial rewards, come join us!

### Responsibilities:

- Present & sell company products & services to new & existing customers
- Set follow-up appointments to keep customers aware of latest developments & products
- Consult our clients on best practices in our industry to ensure all are growing optimally
- Address customer inquiries, concerns & complaints

### Qualifications:

- Previous experience in sales, customer service or other related fields
- Ability to build rapport with clients
- Strong consulting skills
- Deadline-driven & detail-oriented
- Excellent attention to detail
- Ability to multitask
- Excellent written & verbal communication skills, especially over the phone

- 2 years+ experience in an office &/or professional setting
- Previous customer service experience
- Bachelor's degree

Account Managers have:

- Rapid opportunity for advancement. Move as fast or steady as you need
- Full educational support & in-house training from a team with decades of experience
- Partnerships with staff at all levels of the company, including the founder & CEO
- Unlimited potential to grow in an environment that will want you to advance into higher levels of responsibilities & financial incentives

Chrisad is conveniently located within walking distance of the Larkspur ferry terminal with easy access to San Francisco, as well as the Smart Train station for those traveling from further north.

**Pay Range: \$80,000 to \$120,000 per year**